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16 Proven Mindsets to Attract More Clients, Increase Your Income, and Achieve Meaningful Success. The book review for this week is The Elite Consulting Mind by Michael Zipursky. In this book on setting yourself up for success in the consulting world, Zipursky details his thoughts, techniques, mindsets, and philosophies around setting up a successful consulting business.

The Elite Consulting Mind - Thinking Business

March 24, 2018 By Wendy Wickham Leave a Comment

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The Elite Consulting Mind with Michael Zipursky Michael Zipursky is the CEO of Consulting Success and a coach to thousands of elite consultants. In this interview, Michael shares the story of how he got into the consulting business, why he started Consulting Success, and a sneak peek at his new book, The Elite Consulting Mind .

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Michael Zipursky (Author of The Elite Consulting Mind)

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Clients, Increase Your Income and Achieve Meaningful Success, by Michael Zipursky. Other books mentioned: 80/20 Sales and Marketing: The Definitive Guide to Working Less and Making More, by Perry Marshall; The 80/20 Principle: The Secret to Achieving More with Less, by Richard Koch

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